



ADAPTIVE

SOLUTIONS & ADVISORY GROUP

Comprehensive
support for shared
services & business
process management



SOURCING MANAGEMENT

TRANSFORMATION MANAGEMENT OFFICE

ADAPTIVE SOLUTIONS

TRANSFORMATION MANAGEMENT OFFICE

Leading the organization change and x-functional integration alignment.

Optimizing organizational and cost structures via people competency development, system standardization, supplier sourcing, process reengineering, harmonization and digitalization programs.

Applying market best-practices and qualified methodologies addressing business specific implementation challenges to guarantee quantified results.

ORGANIZATION CHANGE
MANAGEMENT

PROGRAM MANAGEMENT OFFICE

DOCUMENTATION
AND HARMONIZATION

BUSINESS FUNCTION TRANSITIONS

GBS SUPPLIER CONTRACT
MANAGEMENT

SOURCING MANAGEMENT

AUTOMATION SOLUTION
IMPLEMENTATION

TRAINING AND COMPETENCE
DEVELOPMENT

STRATEGIC BUSINESS GUIDANCE

SERVICE DELIVERY ENHANCEMENT



Background image of a financial report with a target icon and the word "Summary".

	10/31/2018		11/30/2018	
	Balance	Rate	Balance	Rate
	13,611	-	12,620	-
	25,524	0.16	25,412	0.16
	10,295	0.54	9,483	0.53
	91	0.37	34,201	0.37
	-	-	-	-
	-	-	26,321	1.31
	-	-	17,030	1.21
	-	-	1,067	0.61

at Summary

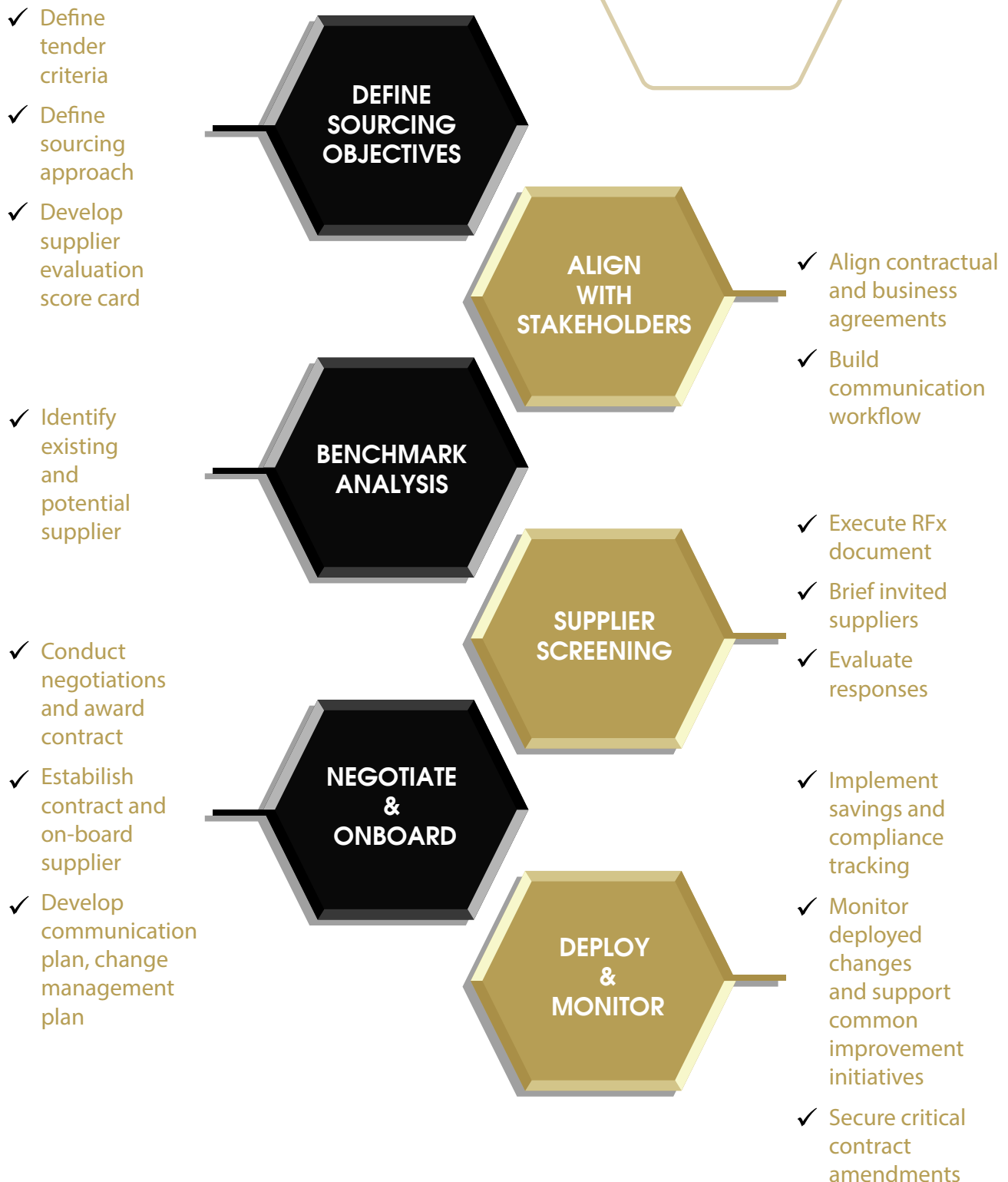
Liabilities



CENTRALIZATION

SOURCING MANAGEMENT

FRAMEWORK



TRANSFORMATION

SOURCING MANAGEMENT

BENEFITS



MARKET EXPERTISE

Independent sourcing guidance with practical expertise and best in class sourcing techniques



TRANSPARENCY

Clear communication and full visibility at each stage of selection process



EFFICIENCY

Increased RFX process efficiency achieved by standardized sourcing process



COST OPTIMIZATION

Generated cost savings via smooth and aligned best sourcing practices



CONTRACT COMPLIANCE

Ensured contractual compliance in terms of legal and regulatory requirements



AGILITY

Market led by RFX technologies reducing sourcing cycle time

DELIVERABLES



SUPPLIER ASSESSMENT

Evaluated supplier portfolios in terms of requirements fulfilment



PROCESS REPOSITORY

Maintained transparent and structured model of sourcing process documentation



COMMUNICATION MODEL

Designed effective communication model among all stakeholders & suppliers



SUPPLY MARKET ANALYSIS

Market research across existing and potential new global/local suppliers



TRANSPARENT MEASUREMENTS

Calculation methodology and savings tracking tools



AUTOMATION

OTHER SOLUTIONS

TRANSFORMATION MANAGEMENT OFFICE

STRATEGY FOR TRANSFORMATION
CENTRALIZATION METHODOLOGY

GBS FEASIBILITY STUDY

PROCESS MATURITY ASSESSMENT

CENTRE OF EXCELLENCE
FRAMEWORK

AUTOMATION OPPORTUNITY
ASSESSMENT

GBS OUTSOURCING STRATEGY

BSS MARKET RESEARCH

STRATEGIC BUSINESS GUIDANCE

Consulting business services strategies based on comprehensive analysis of client business imperatives, structures and functions.

Indicating opportunity potential and readiness for transformation journeys.

Defining roadmaps and organizational design changes corresponding with business goals, market benchmarks and available technology solutions.

PROCESS PERFORMANCE & QUALITY
MANAGEMENT

INTERIM SERVICE DELIVERY LEADERSHIP

GLOBAL PROCESS MANAGEMENT

OPERATIONAL SUPPORT
- RESCUE RANGERS

CATEGORY MANAGEMENT

DIGITAL WORKFORCE FARM

AUTOMATION CENTRE OF EXCELLENCE

KNOWLEDGE MANAGEMENT
FRAMEWORK

SERVICE DELIVERY ENHANCEMENT

Introducing process ownership with service delivery excellence models matching end-customer expectations and process execution challenges.

Defining adequate process measures and optimizing performance control.

Driving business domain initiatives or quality improvements leveraging people engagement and technology developments.

Supporting business domain leadership, GBS management and delivery needs at all levels.



ADAPTIVE Solutions & Advisory Group

is helping organizations in adopting themselves to market environment and seize competitive advantage in the business world through centralization, transformation and automation of business processes. With unique process transformation expertise, the Company offers dedicated business solutions for shared services & outsourcing industry, including end-to-end process management, change management, technology enhancements and GBS market intelligence.

Balance Sheet

Balance Sheet

Balance Sheet

Balance Sheet