



ADAPTIVE

SOLUTIONS & ADVISORY GROUP

**Comprehensive
support for shared
services & business
process management**



GBS FEASIBILITY STUDY

STRATEGIC BUSINESS GUIDANCE

ADAPTIVE SOLUTIONS

STRATEGIC BUSINESS GUIDANCE

Consulting business services strategies based on comprehensive analysis of client business imperatives, structures and functions.

Indicating opportunity potential and readiness for transformation journeys.

Defining roadmaps and organizational design changes corresponding with business goals, market benchmarks and available technology solutions.

STRATEGY FOR TRANSFORMATION

CENTRALIZATION METHODOLOGY

GBS FEASIBILITY STUDY

PROCESS MATURITY ASSESSMENT

CENTRE OF EXCELLENCE
FRAMEWORK

AUTOMATION OPPORTUNITY
ASSESSMENT

GBS OUTSOURCING STRATEGY

BSS MARKET RESEARCH

TRANSFORMATION MANAGEMENT OFFICE

SERVICE DELIVERY ENHANCEMENT



CENTRALIZATION

GBS FEASIBILITY STUDY

FRAMEWORK

- ✓ Analysis of GBS/SSC process scope potential

- ✓ Mapping key process centralization enablers and critical roadblocks

PROCESS READINESS ASSESSMENT

- ✓ Assessment of relevant talent pool, capacity and recruitment timelines

- ✓ Tailored evaluation of expected labor costs and other direct cost elements

TALENT POOL MANAGEMENT & LABOR COST

- ✓ Advice on investment support programs with available local incentives

INVESTMENT INCENTIVES

BUSINESS CASE IMPERATIVES

- ✓ Alignment on business case imperatives and selection criteria's

- ✓ Identification of preferred locations

REAL ESTATE ANALYSIS

- ✓ High-level analysis on real-estate availability, landlord contribution options and expected cost levels



GBS FEASIBILITY STUDY

BENEFITS



BUSINESS AGILITY

Improved business agility – faster adoption to changing environment and ability for quick decision implementation



SCALABILITY

Substantial talent & expertise pool thanks to concentration of the workforce in single location



SAVINGS

Achieved by process consolidation, economies of scale and standardization



QUALITY & CONTROL

Process designed and performed with fulfillment of expected quality and control requirements



PROCESS OWNERSHIP

Process ownership and performance management framework driving process improvements



PROCESS COMPLIANCE

Transparency and audit compliance by implementation of single process execution standards

DELIVERABLES



EXPANSION ASSESSMENT

Process readiness assessment for GBS scope expansion



LOCATION ASSESSMENT

Assessment of potential locations addressing the business requirements, benefits and respective costs (real estate, labour etc.)



BUSINESS CASE

Deep-dive analysis of down selected locations followed by respective business case scenario's



FACILITATION

Facilitation of location reference visits and final preparation of recommendations for expansion strategy

CLIENT REFERENCES



Leading Northern European paint industry company with annual sales at c.a. EUR 600M, production plants and distribution units in 40 countries across Europe

BUSINESS NEED

Proven expertise in finance and accounting, business process outsourcing and relevant experience to support strategic and tactical preparation of the SSC implementation program

PROJECT SCOPE

- ✓ Analysis of current state, including geographical footprint of the F&A, headcount and current cost levels
- ✓ Comprehensive due diligence on system landscape and process maturity: F&A function scope, process documentation readiness and language intensity followed by recommendations on target operating model for finance and other potential SSC scope to optimize the business case

CUSTOMER VALUE

- ✓ Assured recommendations for TO-BE process ownership, governance and documentation completion
- ✓ Guaranteed professional assessment of the best locations for process centralization
- ✓ Assured recommendations on transition toolkit



AUTOMATION

OTHER SOLUTIONS

STRATEGIC BUSINESS GUIDANCE

TRANSFORMATION MANAGEMENT OFFICE

Leading the organization change and x-functional integration alignment.

Optimizing organizational and cost structures via people competency development, system standardization, supplier sourcing, process reengineering, harmonization and digitalization programs.

Applying market best-practices and qualified methodologies addressing business specific implementation challenges to guarantee quantified results.

SERVICE DELIVERY ENHANCEMENT

Introducing process ownership with service delivery excellence models matching end-customer expectations and process execution challenges.

Defining adequate process measures and optimizing performance control.

Driving business domain initiatives or quality improvements leveraging people engagement and technology developments.

Supporting business domain leadership, GBS management and delivery needs at all levels.

ORGANIZATION CHANGE MANAGEMENT

PROGRAM MANAGEMENT OFFICE

DOCUMENTATION AND HARMONIZATION

BUSINESS FUNCTION TRANSITIONS

GBS SUPPLIER CONTRACT MANAGEMENT

SOURCING MANAGEMENT

AUTOMATION SOLUTION
IMPLEMENTATION

TRAINING AND COMPETENCE
DEVELOPMENT

PROCESS PERFORMANCE & QUALITY
MANAGEMENT

INTERIM SERVICE DELIVERY LEADERSHIP

GLOBAL PROCESS MANAGEMENT

OPERATIONAL SUPPORT
- RESCUE RANGERS

CATEGORY MANAGEMENT

DIGITAL WORKFORCE FARM

AUTOMATION CENTRE OF EXCELLENCE

KNOWLEDGE MANAGEMENT
FRAMEWORK



ADAPTIVE Solutions & Advisory Group

is helping organizations in adopting themselves to market environment and seize competitive advantage in the business world through centralization, transformation and automation of business processes. With unique process transformation expertise, the Company offers dedicated business solutions for shared services & outsourcing industry, including end-to-end process management, change management, technology enhancements and GBS market intelligence.