



**ADAPTIVE**

SOLUTIONS & ADVISORY GROUP

**Comprehensive  
support for shared  
services & business  
process management**

**DIGITAL WORKFORCE FARM  
(RENT-A-ROBOT)**

SERVICE DELIVERY ENHANCEMENT

# ADAPTIVE SOLUTIONS

## SERVICE DELIVERY ENHANCEMENT

Introducing process ownership with service delivery excellence models matching end-customer expectations and process execution challenges.

Defining adequate process measures and optimizing performance control.

Driving business domain initiatives or quality improvements leveraging people engagement and technology developments.

Supporting business domain leadership, GBS management and delivery needs at all levels.

PROCESS PERFORMANCE  
& QUALITY MANAGEMENT

INTERIM SERVICE DELIVERY LEADERSHIP

GLOBAL PROCESS MANAGEMENT

OPERATIONAL SUPPORT  
- RESCUE RANGERS

CATEGORY MANAGEMENT

## DIGITAL WORKFORCE FARM

AUTOMATION CENTRE OF EXCELLENCE

KNOWLEDGE MANAGEMENT  
FRAMEWORK

## TRANSFORMATION MANAGEMENT OFFICE

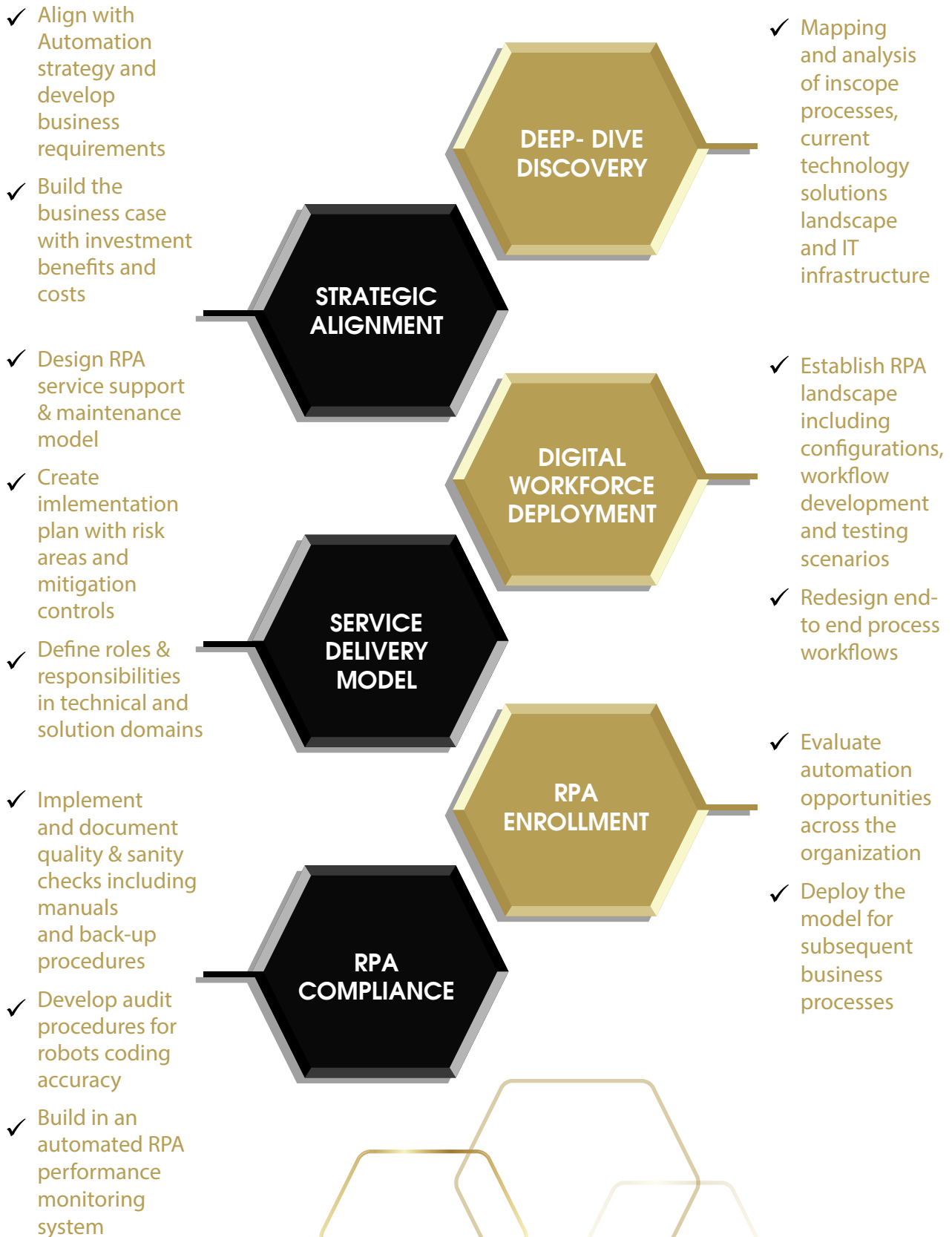
## STRATEGIC BUSINESS GUIDANCE



CENTRALIZATION

# DIGITAL WORKFORCE FARM

## FRAMEWORK



TRANSFORMATION



# DIGITAL WORKFORCE FARM

## BENEFITS



### NO UP-FRONT INVESTMENT

RPA development costs not affecting client's budget  
Benefits recognized from first day of service



### COST OPTIMIZATION

Fixed to variable cost conversion with tangible reduction in hiring and training expenses



### EFFICIENCY

Digital workforce operationally active 24/7 improves process workflow efficiencies with shorter turnaround time (cycle time) dedicated to deliver business service to the market



### KNOWLEDGE MANAGEMENT

Ensured sustainability of knowledge by digitized documentation of all practices, definitions, techniques and models



### SECURITY

Adherence to the highest levels of cybersecurity and regulatory standards



### QUALITY & CONTROL

Reduced organizational risk for errors, mistakes by automated work quality and control procedures



### AUTOMATED COMPLIANCE

Audit transparency and traceability by deployed automated process compliance

## DELIVERABLES



### TRANSPARENT PRICING MODEL

Clearly visible digital workforce pricing levels depending on process complexity and volume



### SERVICE DELIVERY MODEL

Established an effective RPA service support & maintenance model with defined roles & responsibilities in technical and solution domains



### CONTROL FRAMEWORK

Prepared quality & control templates including reporting and audit procedures for robots coding accuracy



### CONSISTENT IMPLEMENTATION PLAN

Actionable deployment plan with established required deliverables and mitigation procedures



### SCOPING

Mapping of inscope processes, manual and automated roles with current technology solutions landscape and IT infrastructure



### PROCESS DOCUMENTATION

Repository of RPA process documentation with redesigned end-to-end process workflows and controls



AUTOMATION

# OTHER SOLUTIONS

## SERVICE DELIVERY ENHANCEMENT

### TRANSFORMATION MANAGEMENT OFFICE

Leading the organization change and x-functional integration alignment.

Optimizing organizational and cost structures via people competency development, system standardization, supplier sourcing, process reengineering, harmonization and digitalization programs.

Applying market best-practices and qualified methodologies addressing business specific implementation challenges to guarantee quantified results.

### STRATEGIC BUSINESS GUIDANCE

Consulting business services strategies based on comprehensive analysis of client business imperatives, structures and functions.

Indicating opportunity potential and readiness for transformation journeys.

Defining roadmaps and organizational design changes corresponding with business goals, market benchmarks and available technology solutions.

ORGANIZATION CHANGE MANAGEMENT

PROGRAM MANAGEMENT OFFICE

DOCUMENTATION AND HARMONIZATION

BUSINESS FUNCTION TRANSITIONS

GBS SUPPLIER CONTRACT MANAGEMENT

SOURCING MANAGEMENT

AUTOMATION SOLUTION  
IMPLEMENTATION

TRAINING AND COMPETENCE  
DEVELOPMENT

STRATEGY FOR TRANSFORMATION

CENTRALIZATION METHODOLOGY

GBS FEASIBILITY STUDY

PROCESS MATURITY ASSESSMENT

CENTRE OF EXCELLENCE  
FRAMEWORK

AUTOMATION OPPORTUNITY  
ASSESSMENT

GBS OUTSOURCING STRATEGY

BSS MARKET RESEARCH



## **ADAPTIVE Solutions & Advisory Group**

is helping organizations in adopting themselves to market environment and seize competitive advantage in the business world through centralization, transformation and automation of business processes. With unique process transformation expertise, the Company offers dedicated business solutions for shared services & outsourcing industry, including end-to-end process management, change management, technology enhancements and GBS market intelligence.