



ADAPTIVE

SOLUTIONS & ADVISORY GROUP

**Comprehensive
support for shared
services & business
process management**

AUTOMATION OPPORTUNITY ASSESSMENT

STRATEGIC BUSINESS GUIDANCE

ADAPTIVE SOLUTIONS

STRATEGIC BUSINESS GUIDANCE

Consulting business services strategies based on comprehensive analysis of client business imperatives, structures and functions.

Indicating opportunity potential and readiness for transformation journeys.

Defining roadmaps and organizational design changes corresponding with business goals, market benchmarks and available technology solutions.

STRATEGY FOR TRANSFORMATION

CENTRALIZATION METHODOLOGY

GBS FEASIBILITY STUDY

PROCESS MATURITY ASSESSMENT

CENTRE OF EXCELLENCE
FRAMEWORK

AUTOMATION OPPORTUNITY ASSESSMENT

GBS OUTSOURCING STRATEGY

BSS MARKET RESEARCH

TRANSFORMATION MANAGEMENT OFFICE

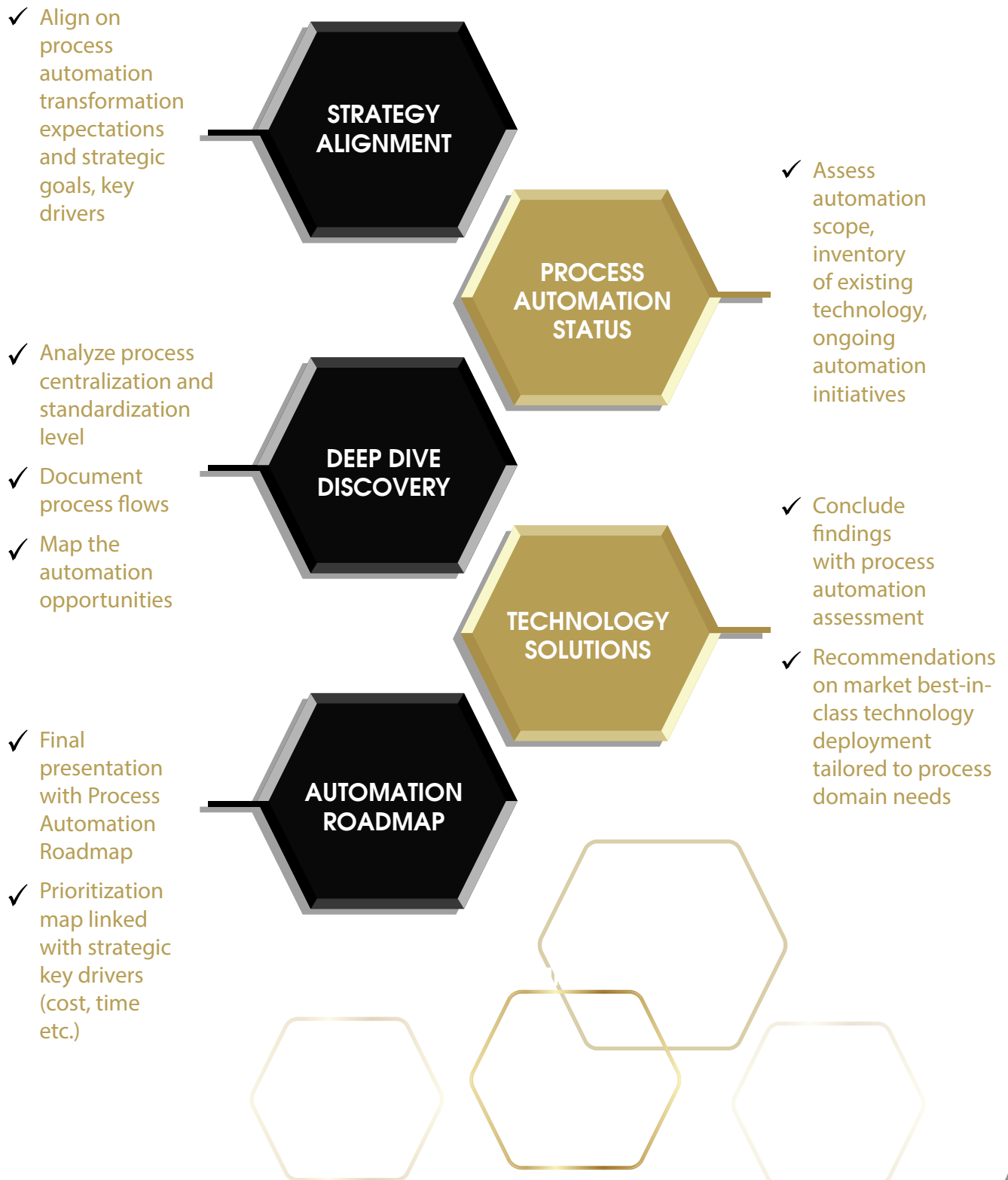
SERVICE DELIVERY ENHANCEMENT



CENTRALIZATION

AUTOMATION OPPORTUNITY ASSESSMENT

FRAMEWORK



AUTOMATION OPPORTUNITY ASSESSMENT

BENEFITS



SAVINGS

By replacing manual, repetitive work with qualified automation solution



AGILITY

Shorter turnaround time (cycle time) dedicated to deliver business service to the market



QUALITY & CONTROL

Reduced organizational risk for errors, mistakes by automated work quality and control procedures



PROCESS EFFICIENCY

Achieved by wastes and backlogs reduction



DIGITALIZED KNOWLEDGE

Knowledge leakage prevention by digitalized process documentation



AUTOMATED COMPLIANCE

Audit transparency and traceability by deployed automated process compliance



STAFF MORALE

Employee opportunity for skills upgrade to focus on more advanced processes

DELIVERABLES



BUSINESS CASE

Business case preparation with defined automation strategy, including ROI (Return on investment) estimate and leading buy-ins



IMPROVEMENT INITIATIVES

Analyzed process with identification of breaks in the process chain, bottlenecks and loops



AUTOMATABILITY

Identification in the process flow the rule-based, repeatable steps as strong potential for automation



QUICK WINS

Identification and implementation of process automation quick wins



AUTOMATION ROADMAP

Final automation Roadmap with comprehensive list of opportunities and automation drivers

CLIENT REFERENCES



One of the world's leading supplier of high-quality chocolate and cocoa products, with headquarters based in Switzerland, operating in over 30 countries worldwide with over 9300 employees, and collaborating with multinational and national branded consumer goods manufacturers

BUSINESS NEED

Professional support in initiative of F&A processes assessment with focus on potential automation options

PROJECT SCOPE

- ✓ Detailed and thorough analysis & assessment of F&A processes maturity
- ✓ Defining finance Automation Roadmap indicating: automation initiatives and transformations; potential benefits; estimated implementation timelines; requirements and pre-requisites
- ✓ Process Benchmarking towards process automations

CUSTOMER VALUE

- ✓ Provided process maturity assessment with analysis of current scope
- ✓ Provided list of potential process improvements
- ✓ Provided process Benchmarking towards opportunities of increase the efficiency and effectiveness (possibilities of process automations)
- ✓ Defined automation roadmap



AUTOMATION

OTHER SOLUTIONS

TRANSFORMATION MANAGEMENT OFFICE

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SERVICE DELIVERY ENHANCEMENT

Introducing process ownership with service delivery excellence models matching end-customer expectations and process execution challenges.

Defining adequate process measures and optimizing performance control.

Driving business domain initiatives or quality improvements leveraging people engagement and technology developments.

Supporting business domain leadership, GBS management and delivery needs at all levels.

PROCESS PERFORMANCE & QUALITY
MANAGEMENT

INTERIM SERVICE DELIVERY LEADERSHIP

GLOBAL PROCESS MANAGEMENT

OPERATIONAL SUPPORT
- RESCUE RANGERS

CATEGORY MANAGEMENT

DIGITAL WORKFORCE FARM

AUTOMATION CENTRE OF EXCELLENCE

KNOWLEDGE MANAGEMENT
FRAMEWORK



ADAPTIVE Solutions & Advisory Group

is helping organizations in adopting themselves to market environment and seize competitive advantage in the business world through centralization, transformation and automation of business processes. With unique process transformation expertise, the Company offers dedicated business solutions for shared services & outsourcing industry, including end-to-end process management, change management, technology enhancements and GBS market intelligence.